EXCLUSIVE MULTI-FAMILY OFFERING

DOUGLAS PLACE APARTMENTS & TOWNHOMES

13900-13925 GRANDBORO LANE | GRANDVIEW, MO 64030



Brice Bradshaw KCCommercial.net Reece Commercial 913-901-6305 Bbradshaw@ReeceCommercial.com



The subject property was sold before completion of the offering memorandum. This abbreviated offering memorandum was prepared by the Broker solely for information purposes only. Neither the Owner nor Broker makes any representation or warranty as to the completeness or the accuracy of the material contained in this offering memorandum. All information is based on surveys, public records and old appraisals.





Douglas Place Apartments & Townhomes 13900 Grandboro Lane Grandview, Missouri 64030

- ✤ Built in 1974
- ✤ Apartments and Townhomes
- ✤ Renovation in 2004
- ✤ 260 Parking Spaces
- Studio, 1BR, 2BR, 3 BR and 4 BR units
- ✤ 24-hour laundry facility
- ✤ 24-hour maintenance
- Fully equipped kitchens
- ✤ Balcony/Patio
- Picnic/Courtyard area
- Central Air
- Washer/Dryer hookups

SUMMARY

| OFFERIN | OFFERING & PROPERTY SUMMARY | | | | | | |
|------------------------|--|--|--|--|--|--|--|
| Asking Price | MARKET | | | | | | |
| Terms | Free & Clear | | | | | | |
| Address | 13900-13925 Grandboro Lane | | | | | | |
| Address | Grandview, MO 64030 | | | | | | |
| County | Jackson County | | | | | | |
| Neighborhood | Grandview | | | | | | |
| Zoning | R-3 | | | | | | |
| Year Built | 1974 (Jackson County) | | | | | | |
| Renovation | 2004 | | | | | | |
| Construction/Exterior | Wood frame with brick veneer | | | | | | |
| Land Area | 385,269 sq. ft. or 8.84 acres (previous appraisal) | | | | | | |
| Gross Building Area | 116,610 sq. ft. (not including basements) | | | | | | |
| Net Rentable Area | 116,610 sq. ft. (previous appraisal/rent roll) | | | | | | |
| Buildings | 13 | | | | | | |
| Stories | 2 & 3-story buildings | | | | | | |
| Units | 125 | | | | | | |
| 1 Bedroom 1 Bathroom | 16 | | | | | | |
| Average 1 Bedroom Size | 765 sq. ft. (+/-) | | | | | | |
| Average 1 Bedroom Rent | \$540 | | | | | | |
| 2 Bedroom 1 Bathroom | 57 | | | | | | |
| Average 2 Bedroom Size | 795 sq. ft. (+/-) | | | | | | |
| Average 2 Bedroom Rent | \$615 | | | | | | |
| 3 Bedroom 1.5 Bathroom | 40 | | | | | | |
| Average 3 Bedroom Size | 1,030 sq. ft. (+/-) | | | | | | |
| Average 3 Bedroom Rent | \$723 | | | | | | |
| 4 Bedroom 2.5 Bathroom | 12 | | | | | | |
| Average 4 Bedroom Size | 1,515 sq. ft. (+/-) | | | | | | |
| Average 4 Bedroom Rent | \$913 | | | | | | |

| | UTILITIES & AMENITIES SUMMARY | | | | | | | |
|-----------|---|--|--|--|--|--|--|--|
| Metering | Separate (gas/electric) | | | | | | | |
| Heat | Gas | | | | | | | |
| A/C | Central Air | | | | | | | |
| Hot Water | Individual | | | | | | | |
| Laundry | Washer/Dryer hookups (townhomes) / Common Laundry (basements) | | | | | | | |
| Entry | Secured access to units | | | | | | | |
| Parking | 260 off-street parking spaces | | | | | | | |
| Storage | Rentable storage lockers provided in basements | | | | | | | |

INTERIOR PICTURES



INTERIOR PICTURES



INTERIOR PICTURES

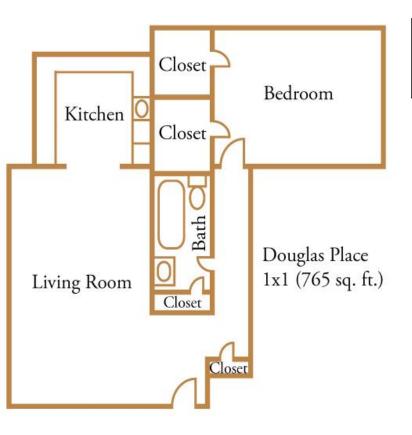


FLOOR PLANS & ANALYSIS

1BR 1BA – Unit Summary

| # of Units | Unit Typ | e Unit | (s) SF | Unit(s) Rent | Total Mon | thly Rent | Unit(s) Yearly Rent |
|------------|-------------|------------|--------|--------------|-----------|-----------|---------------------|
| 15 | 1 Bd./ 1 B | 3a. 7 | 65 | \$540 | \$8,1 | 00 | \$97,200 |
| # of Units | Unit Type | Unit(s) SF | Total | SF Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
| 15 | 1 Bd./1 Ba. | 765 | 1147 | 75 \$540 | - | - | \$0.71 |

| # of Units | Unit Type | Water Fee | Monthly Water Fee | Annual Water Fee |
|------------|--------------|-----------|--------------------------|-------------------------|
| 14 | 1 Bd./ 1 Ba. | \$35 | \$490 | \$5,880 |
| 1 | 1 Bd./ 1 Ba. | \$16 | \$16 | \$192 |
| 15 | | | \$506 | \$6,072 |



| Total # of Units | 15 |
|-----------------------------|-------------|
| Floor Plan Square Footage | 765 sq. ft. |
| Average Rent | \$540 |
| Tenants with Pet Fee | 3 |



FLOOR PLANS & ANALYSIS

\$25,380

| # of Units | Unit T | ype U | nit(s) SF | Unit(s) Rent | Total Mon | thly Rent | Unit(s) Yearly Rent |
|------------|-------------|-----------|-----------|--------------|-----------|-------------|---------------------|
| 40 | 2 Bd./ 1 | Ba. | 783 | \$615 | \$24,600 | | \$295,200 |
| 6 | 2 Bd./ 1 | Ba. | 783 | \$620 | \$3,7 | /20 | \$44,640 |
| 1 | 2 Bd./ 1 | Ba. | 783 | \$525 | \$52 | 25 | \$6,300 |
| 1 | 2 Bd./ 1 | Ba. | 783 | \$601 | \$60 |)1 | \$7,212 |
| 1 | 2 Bd./ 1 | Ba. | 783 | \$630 | \$63 | 30 | \$7,560 |
| 4 | 2 Bd./ 1 | Ba. | 868 | \$635 | \$2,5 | 540 | \$30,480 |
| 4 | 2 Bd./ 1 | Ba. | 868 | \$615 | \$2,460 | | \$29,520 |
| 57 | | | | | \$35, | 076 | \$420,912 |
| # of Units | Unit Type | Unit(s) S | F Total S | F Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
| 49 | 2 Bd./1 Ba. | 783 | 38367 | \$613 | \$525 | \$620 | \$0.78 |
| # of Units | Unit Type | Unit(s) S | F Total S | F Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
| | 2 Bd./1 Ba. | 868 | 6944 | \$615 | - | - | \$0.71 |
| # of U | nits | Unit T | /ne | Water Fee | Monthly | v Water Fee | Annual Water Fee |

\$45

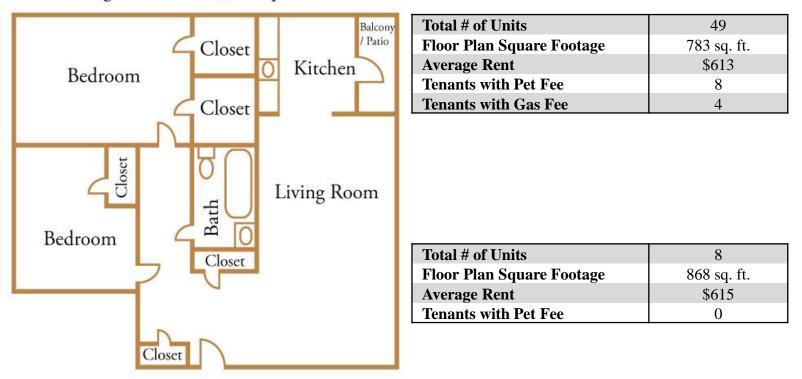
\$2,115

2BR 1BA – Unit Summary

Douglas Place 2x1 (868 sq. ft.)

2 Bd./ 1 Ba.

47

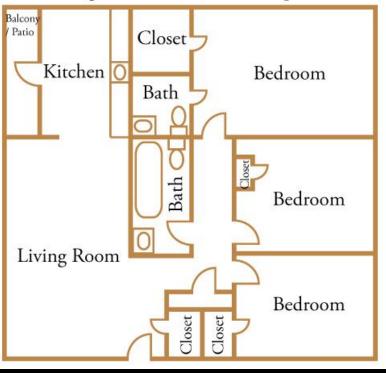


2 BR/1 BA Rent Roll Analysis

3BR 1.5BA – Unit Summary

| # of Units | Unit Type | Unit(s) |) SF | Unit(s) Ren | t Total M | onthly Rent | Unit(s) Yearly Rent |
|------------|-------------------|--------------|---------|-------------|-----------|--------------|-------------------------|
| 25 | 3 Bd./ 1.5 Ba | . 952 | 2 | \$695 | \$1 | 7,375 | \$208,500 |
| 5 | 3 Bd./ 1.5 Ba | . 952 | 2 | \$700 | \$ | 3,500 | \$42,000 |
| 1 | 3 Bd./ 1.5 Ba | . 952 | 2 | \$681 | | \$681 | \$8,172 |
| 1 | 3 Bd./ 1.5 Ba | . 952 | 2 | \$697 | | \$697 | \$8,364 |
| 7 | 3 Bd./ 1.5 Ba. (7 | ГН) 133 | 5 | \$815 | \$ | 5,705 | \$68,460 |
| 1 | 3 Bd./ 1.5 Ba. (7 | ГН) 133 | 5 | \$745 | | \$745 | \$8,940 |
| 40 | | | | | \$2 | 28,703 | \$344,436 |
| | | | | | | | |
| # of Units | Unit Type | Unit(s) SF T | otal SF | Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
| 32 3 | 3 Bd./ 1.5 Ba. | 952 | 30464 | \$695 | \$681 | \$700 | \$0.73 |
| | | | | | | | |
| # of Units | Unit Type | Unit(s) SF T | otal SF | Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
| 8 3 B | d./ 1.5 Ba. (TH) | 1335 | 10680 | \$806 | \$745 | \$815 | \$0.60 |
| · · · · · | | | | • | | • | |
| # of Unit | ts Un | it Type | V | Water Fee | Month | ly Water Fee | Annual Water Fee |
| 26 | 3 Bd | ./ 1.5 Ba. | | \$55 | 9 | 51,430 | \$17,160 |
| | | | | | | | |
| # of Unit | ts Un | it Type | V | Water Fee | Month | ly Water Fee | Annual Water Fee |
| 7 | 3 Bd./ 1 | .5 Ba. (TH) | | \$85 | | \$595 | \$7,140 |
| 1 | 3 Bd./ 1 | .5 Ba. (TH) | | \$65 | | \$65 | \$780 |
| 8 | | | | | | \$660 | \$7,920 |

Douglas Place 3x1.5 (1,335 sq. ft.)



| Total # of Units | 32 |
|-----------------------------|-------------|
| Floor Plan Square Footage | 952 sq. ft. |
| Average Rent | \$695 |
| Tenants with Pet Fee | 2 |
| Tenants with Gas Fee | 5 |

| Total # of Units | 8 |
|-----------------------------|---------------|
| Floor Plan Square Footage | 1,335 sq. ft. |
| Average Rent | \$806 |
| Tenants with Pet Fee | 0 |
| Tenants with Gas Fee | 1 |

3 BR/ 1.5 BA RENT ROLL ANALYSIS

FLOOR PLANS & ANALYSIS

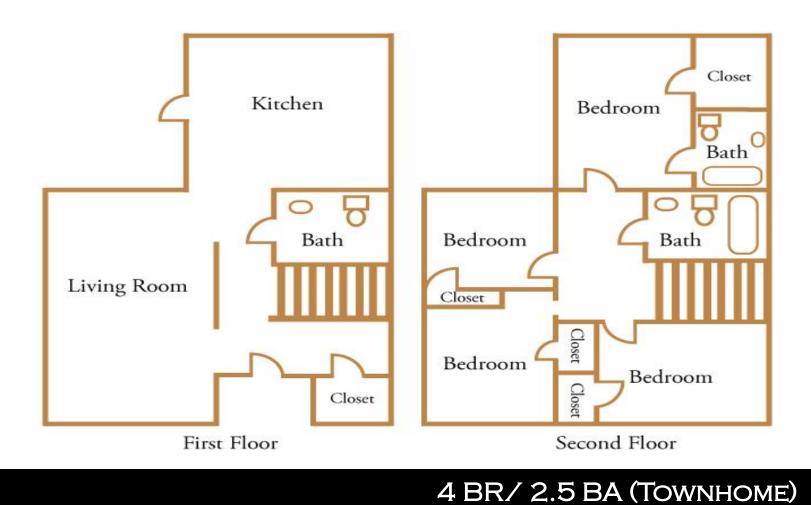
4BR 2.5BA (TH) - Unit

| # of Units | Unit Type | Unit(s) SF | Unit(s) Rent | Total Monthly Rent | Unit(s) Yearly Rent |
|------------|---------------------|------------|--------------|---------------------------|---------------------|
| 11 | 4 Bd./ 2.5 Ba. (TH) | 1515 | \$915 | \$10,065 | \$120,780 |
| 1 | 4 Bd./ 2.5 Ba. (TH) | 1515 | \$889 | \$889 | \$10,668 |
| 12 | | | | \$10,954 | \$131,448 |

| # of Units | Unit Type | Unit(s) SF | Total SF | Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
|------------|---------------------|------------|-----------------|-----------|----------|-----------|------------------|
| 12 | 4 Bd./ 2.5 Ba. (TH) | 1515 | 18180 | \$913 | \$889 | \$915 | \$0.60 |

| # of Units | Unit Type | Water Fee | Monthly Water Fee | Annual Water Fee |
|------------|---------------------|-----------|--------------------------|-------------------------|
| 9 | 4 Bd./ 2.5 Ba. (TH) | \$95 | \$855 | \$10,260 |
| 2 | 4 Bd./ 2.5 Ba. (TH) | \$75 | \$150 | \$1,800 |
| 11 | | | \$1,005 | \$12,060 |

| Total # of Units | 12 |
|---------------------------|---------------|
| Floor Plan Square Footage | 1,515 sq. ft. |
| Average Rent | \$913 |
| Tenants with Pet Fee | 1 |
| Tenants with Gas Fee | 0 |



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Rent Roll Analysis

Kansas City Information

The Kansas City Metropolitan Area is home to 2.1 million people and is dissected North to South by the Kansas and Missouri State Line. U.S. News recently analyzed 100 cities in the United States to try and find the best places to live based on quality of life and the job market in each city, as well as the value of living there and people's desire to live there. Kansas City ranked #49 on the list and continues to gain attraction throughout the country. The Huffington Post recently named Kansas City as the "Coolest" City in America and, for the fifth year in a row, named Kansas City the #1 affordable getaway. In Travel + Leisure's "America's Favorite Places" survey, readers voted Kansas City #24 while the Culture Trip voted Kansas City as one of the "12 Best U.S. cities for culture." Kansas City is famous for its musical heritage and has been a great jazz city since the 1930's. The history of the city's music and art heritage can be explored at the American Jazz Museum, the Kauffman Center, the Kemper Museum of Contemporary Art and the Nelson-Atkins Museum of Art. The Nelson-Atkins Museum of Art was named the #1 best museum in the U.S. by both *USA Today* and Yelp. Additionally, Yelp's #5 best museum in the country went to the National WWI Museum & Memorial, the only WWI museum in the country.

ZipRecruiter, an online job platform, concluded that Kansas City is the 4th best metro area in the country to find a job in 2017. The Kansas City area is home to such companies as: Hallmark, H&R Block, Black & Veatch, Seaboard, DST Systems, Russell Stovers, Garmin and Sprint. Kansas City is also home to an expanding Biotechnology Industry including the Stowers Institute for Medical Research, the Kansas Life Sciences Innovation Center, the Biotechnology Development Center, XenoTech and Proteon Therapeutics. Forbes ranked Kansas City as the 3rd best city for renters out of 46 cities because they have the most investor interest, while also declaring Kansas City to have the best "rental affordability" among the 46 city list. WalletHub reaffirmed Forbes lofty ranking by putting Kansas City in its Top 50 for "Best Real-Estate Markets" for large cities. The General Motors Fairfax facility in Kansas City, Kansas is ranked as the most productive auto assembly plant in North America (HARGOUR CONSULTING REPORT). The recently expanded Ford Motor assembly plant in Kansas City builds the popular F- 150 pickup truck and the Hybrid, Ford Escape. Kansas City also has a large Harley Davidson assembly plant near the airport. Kansas City is the second largest U.S. railroad hub in terms of volume (measured in units) and the biggest in terms of tonnage. The area is also home to YRC Worldwide, the largest trucking company in the nation.

For the sports fan, the Kansas City area has it all including the NFL's Chiefs, MLB's Royals, MLS's Sporting Kansas City, the T-Bones a minor league baseball team, several of the finest golf courses in the United States, the Kansas Speedway one of NASCAR's newest tracks, the College Basketball Hall of Fame and much more. Kansas City is home to Schlitterbahn Waterpark near the Kansas Speedway and is home to Worlds of Fun, Oceans of Fun and the Great Wolf Lodge, which are all large entertainment parks and destinations. Education is also an integral piece of the Kansas City metropolitan area. The area has a number of major colleges and universities such as the University of Kansas, Kansas University Medical Center, the University of Missouri Kansas City and Rockhurst University along with many others. The area is proud to have 3 of the top 10 Public School Districts in the United States.

DOUGLAS PLACE | 125 UNITS RENT ROLL ANALYSIS

Current Unit Mix – All Units

| # of Units | Unit Type | Unit(s) SF | Unit(s) Rent | Total Monthly Rent | Unit(s) Yearly Rent |
|------------|---------------------|------------|--------------|---------------------------|----------------------------|
| 1 | Studio | 500 | \$520 | \$520 | \$6,240 |
| 15 | 1 Bd./ 1 Ba. | 765 | \$540 | \$8,100 | \$97,200 |
| 40 | 2 Bd./ 1 Ba. | 783 | \$615 | \$24,600 | \$295,200 |
| 6 | 2 Bd./ 1 Ba. | 783 | \$620 | \$3,720 | \$44,640 |
| 1 | 2 Bd./ 1 Ba. | 783 | \$525 | \$525 | \$6,300 |
| 1 | 2 Bd./ 1 Ba. | 783 | \$601 | \$601 | \$7,212 |
| 1 | 2 Bd./ 1 Ba. | 783 | \$630 | \$630 | \$7,560 |
| 4 | 2 Bd./ 1 Ba. | 868 | \$635 | \$2,540 | \$30,480 |
| 4 | 2 Bd./ 1 Ba. | 868 | \$615 | \$2,460 | \$29,520 |
| 25 | 3 Bd./ 1.5 Ba. | 952 | \$695 | \$17,375 | \$208,500 |
| 5 | 3 Bd./ 1.5 Ba. | 952 | \$700 | \$3,500 | \$42,000 |
| 1 | 3 Bd./ 1.5 Ba. | 952 | \$681 | \$681 | \$8,172 |
| 1 | 3 Bd./ 1.5 Ba. | 952 | \$697 | \$697 | \$8,364 |
| 7 | 3 Bd./ 1.5 Ba. (TH) | 1335 | \$815 | \$5,705 | \$68,460 |
| 1 | 3 Bd./ 1.5 Ba. (TH) | 1335 | \$745 | \$745 | \$8,940 |
| 11 | 4 Bd./ 2.5 Ba. (TH) | 1515 | \$915 | \$10,065 | \$120,780 |
| 1 | 4 Bd./ 2.5 Ba. (TH) | 1515 | \$889 | \$889 | \$10,668 |
| 125 | | | | \$83,353 | \$1,000,236 |

| # of Units | Unit Type | Unit(s) SF | Total SF | Avg. Rent | Low Rent | High Rent | Avg. Rent Per SF |
|------------|--------------------|------------|-----------------|-----------|----------|-----------|------------------|
| 1 | Studio | 500 | 500 | \$520 | - | - | \$1.04 |
| 15 | 1 Bd./1 Ba. | 765 | 11475 | \$540 | - | - | \$0.71 |
| 8 | 2 Bd./1 Ba. | 868 | 6944 | \$615 | - | - | \$0.71 |
| 49 | 2 Bd./1 Ba. | 783 | 38367 | \$613 | \$525 | \$620 | \$0.78 |
| 32 | 3 Bd./1.5 Ba. | 952 | 30464 | \$695 | \$681 | \$700 | \$0.73 |
| 8 | 3 Bd./1.5 Ba. (TH) | 1335 | 10680 | \$806 | \$745 | \$815 | \$0.60 |
| 12 | 4 Bd./2.5 Ba. | 1515 | 18180 | \$913 | \$889 | \$915 | \$0.60 |
| 125 | | 6718 | 116610 | | | | \$0.74 |

| # of Units | Unit Type | Unit SF | Status | Market Rent | Monthly Loss to Vacancy |
|------------|---------------------|---------|--------|-------------|-------------------------|
| 6 | 2 Bd./ 1 Ba. | 783 | VACANT | \$620 | \$3,720 |
| 4 | 3 Bd./ 1.5 Ba. | 952 | VACANT | \$700 | \$2,800 |
| 4 | 2 Bd./ 1 Ba. | 868 | VACANT | \$635 | \$2,540 |
| 1 | 4 Bd./ 2.5 Ba. (TH) | 1515 | VACANT | \$925 | \$925 |
| 15 | | | | | \$9,985 |

| # of Units | Unit Type | Status | Unit Type | Unit SF | Status | Move-in Date |
|------------|---------------------|---------|---------------------|---------|-------------|--------------|
| 6 | 3 Bd./ 1.5 Ba. | Housing | 3 Bd./ 1.5 Ba. | 952 | New Move-in | 2/16/2018 |
| 4 | 4 Bd./ 2.5 Ba. (TH) | Housing | 2 Bd./ 1 Ba. | 868 | New Move-in | 2/23/2018 |
| 2 | 3 Bd./ 1.5 Ba. (TH) | Housing | 2 Bd./ 1 Ba. | 783 | New Move-in | 2/15/2018 |
| 2 | 2 Bd./ 1 Ba. | Housing | 2 Bd./ 1 Ba. | 783 | New Move-in | 2/23/2018 |
| 2 | 1 Bd./ 1 Ba. | Housing | 4 Bd./ 2.5 Ba. (TH) | 1515 | New Move-in | 2/15/2018 |
| 16 | | | 5 | | | |

CURRENT UNIT MIX (VACANCIES, MOVE-INS, & HOUSING)

RENT ROLL

One Bedroom & Studio – Rent Roll

| Apt # | Unit Type | Square Footage | Market Rent | Actual Rent | Water | Gas | Pet | Total Rent | Annual Rent |
|-------|-----------|----------------|-------------|-------------|-------|-----|------|-------------------|--------------------|
| 002 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | \$20 | \$595 | \$7,140 |
| 007 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 054 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | \$20 | \$595 | \$7,140 |
| 059 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 060 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | \$20 | \$595 | \$7,140 |
| 070 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 075 | dp-1x1 | 765 | \$540 | VACANT | | | | \$0 | \$0 |
| 085 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 086 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 091 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 092 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 113 | dp-studio | 500 | \$520 | \$520 | | | | \$520 | \$6,240 |
| 116 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 117 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 122 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 123 | dp-1x1 | 765 | \$540 | \$540 | \$35 | | | \$575 | \$6,900 |
| 16 | | | \$8,620 | \$8,080 | \$490 | \$0 | \$60 | \$8,630 | \$103,560 |

Two Bedroom (Large) – Rent Roll

| Apt # | Unit Type | Square Footage | Market Rent | Actual Rent | Water | MTM/Short | Total Rent | Annual Rent |
|-------|-----------|-----------------------|-------------|-------------|-------|-----------|-------------------|--------------------|
| 008 | dp2x1c | 868 | \$615 | \$615 | \$45 | | \$660 | \$7,920 |
| 022 | dp2x1c | 868 | \$615 | \$615 | \$45 | | \$660 | \$7,920 |
| 023 | dp2x1c | 868 | \$615 | \$615 | \$45 | | \$660 | \$7,920 |
| 036 | dp2x1c | 868 | \$615 | VACANT | | | \$0 | \$0 |
| 037 | dp2x1c | 868 | \$615 | \$615 | \$45 | \$50 | \$710 | \$8,520 |
| 076 | dp2x1c | 868 | \$615 | VACANT | | | \$0 | \$0 |
| 101 | dp2x1c | 868 | \$615 | \$615 | \$45 | | \$660 | \$7,920 |
| 102 | dp2x1c | 868 | \$615 | \$615 | \$45 | | \$660 | \$7,920 |
| 8 | | | \$4,920 | \$3,690 | \$270 | \$50 | \$4,010 | \$48,120 |

Four Bedroom – Rent Roll

| Apt # | Unit Type | Square Footage | Market Rent | Actual Rent | Water | Pet | MTM/Short | Total Rent | Annual Rent |
|-------|-----------|-----------------------|-------------|--------------------|-------|------|-----------|-------------------|--------------------|
| 065 | dp4x25th | 1515 | \$915 | \$915 | \$75 | | | \$990 | \$11,880 |
| 066 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 067 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 068 | dp4x25th | 1515 | \$915 | \$889 | \$75 | | | \$964 | \$11,568 |
| 081 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 082 | dp4x25th | 1515 | \$915 | \$915 | \$95 | \$20 | | \$1,030 | \$12,360 |
| 083 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 084 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 097 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 098 | dp4x25th | 1515 | \$915 | VACANT | | | | \$0 | \$0 |
| 099 | dp4x25th | 1515 | \$915 | \$889 | \$75 | | | \$964 | \$11,568 |
| 100 | dp4x25th | 1515 | \$915 | \$915 | \$95 | | | \$1,010 | \$12,120 |
| 12 | | | \$10,980 | \$10,013 | \$985 | \$20 | \$0 | \$11,018 | \$132,216 |

RENT ROLL

Two Bedroom (small) – Rent Roll

| Apt # | Unit Type | Square Footage | Market Rent | Actual Rent | Water | Gas | Pet | MTM/Short | Total Rent | Annual Rent |
|-------|-----------|----------------|-------------|-------------|---------|-------|-------|-----------|-------------------|--------------------|
| 028 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 029 | dp2x1a | 783 | \$615 | \$615 | \$45 | \$29 | | | \$689 | \$8,268 |
| 030 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 031 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 032 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 033 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 034 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 035 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 042 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 043 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 044 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | \$50 | \$710 | \$8,520 |
| 045 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 046 | dp2x1a | 783 | \$615 | \$601 | \$45 | | | | \$646 | \$7,752 |
| 047 | dp2x1a | 783 | \$615 | \$620 | \$45 | | \$20 | | \$685 | \$8,220 |
| 048 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 049 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 055 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 056 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 057 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 058 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 061 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 062 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 063 | dp2x1a | 783 | \$615 | \$601 | \$35 | | | | \$636 | \$7,632 |
| 064 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 069 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 087 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 088 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 089 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 090 | dp2x1b | 783 | \$615 | VACANT | | | | | \$0 | \$0 |
| 093 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 094 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 095 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 096 | dp2x1a | 783 | \$615 | \$601 | \$45 | | \$20 | \$100 | \$766 | \$9,192 |
| 107 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 108 | dp2x1a | 783 | \$615 | VACANT | | | | | \$0 | \$0 |
| 109 | dp2x1b | 783 | \$615 | \$615 | \$45 | \$29 | | | \$689 | \$8,268 |
| 110 | dp2x1a | 783 | \$615 | VACANT | | | | | \$0 | \$0 |
| 111 | dp2x1a | 783 | \$615 | \$525 | \$45 | \$29 | | | \$599 | \$7,188 |
| 112 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 114 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 115 | dp2x1b | 783 | \$615 | \$594 | \$45 | | | | \$639 | \$7,668 |
| 118 | dp2x1a | 783 | \$615 | \$615 | \$45 | \$29 | | | \$689 | \$8,268 |
| 119 | dp2x1a | 783 | \$615 | \$601 | \$45 | | | \$100 | \$746 | \$8,952 |
| 120 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 121 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 124 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 125 | dp2x1a | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 126 | dp2x1b | 783 | \$615 | \$615 | \$45 | | | | \$660 | \$7,920 |
| 127 | dp2x1a | 783 | \$615 | \$615 | \$45 | | \$20 | | \$680 | \$8,160 |
| 49 | | | \$30,135 | \$28,128 | \$2,060 | \$116 | \$160 | \$250 | \$30,714 | \$368,568 |

RENT ROLL

Three Bedroom – Rent Roll

| Apt # | Unit Type | Square Footage | Market Rent | Actual Rent | Water | Gas | Pet | MTM/Short | Total Rent | Annual Rent |
|-------|-----------|----------------|-------------|-------------|---------|-------|------|-----------|------------|-------------|
| 003 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | \$33 | | | \$783 | \$9,396 |
| 004 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | \$30 | | | \$780 | \$9,360 |
| 005 | dp3x1.5 | 952 | \$695 | \$681 | \$55 | | | | \$736 | \$8,832 |
| 006 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 009 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 010 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 011 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 012 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 014 | dp3x15th | 1335 | \$815 | VACANT | | | | | \$0 | \$0 |
| 015 | dp3x15th | 1335 | \$815 | \$815 | \$85 | | | | \$900 | \$10,800 |
| 016 | dp3x15th | 1335 | \$815 | \$815 | \$85 | | | | \$900 | \$10,800 |
| 017 | dp3x15th | 1335 | \$815 | \$745 | \$65 | \$64 | | | \$874 | \$10,488 |
| 018 | dp3x15th | 1335 | \$815 | \$801 | \$85 | | | | \$886 | \$10,632 |
| 019 | dp3x15th | 1335 | \$815 | \$815 | \$85 | | | | \$900 | \$10,800 |
| 020 | dp3x15th | 1335 | \$815 | \$815 | \$85 | | | | \$900 | \$10,800 |
| 021 | dp3x15th | 1335 | \$815 | \$815 | \$85 | | | | \$900 | \$10,800 |
| 024 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 025 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 026 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 027 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 038 | dp3x1.5 | 952 | \$695 | VACANT | | | | | \$0 | \$0 |
| 039 | dp3x1.5 | 952 | \$695 | VACANT | | | | | \$0 | \$0 |
| 040 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 041 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | \$30 | \$20 | | \$800 | \$9,600 |
| 050 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 051 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | \$33 | | | \$783 | \$9,396 |
| 052 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 053 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 071 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 072 | dp3x1.5 | 952 | \$695 | \$700 | \$55 | \$33 | | | \$788 | \$9,456 |
| 073 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | \$40 | | \$790 | \$9,480 |
| 074 | dp3x1.5 | 952 | \$695 | \$681 | \$55 | | | \$100 | \$836 | \$10,032 |
| 077 | dp3x1.5 | 952 | \$695 | VACANT | | | | | \$0 | \$0 |
| 078 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | \$33 | | | \$783 | \$9,396 |
| 079 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 080 | dp3x1.5 | 952 | \$695 | \$695 | | \$33 | | | \$728 | \$8,736 |
| 103 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 104 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 105 | dp3x1.5 | 952 | \$695 | \$695 | \$55 | | | | \$750 | \$9,000 |
| 106 | dp3x1.5 | 952 | \$695 | \$681 | \$55 | | | | \$736 | \$8,832 |
| 40 | | | \$28,760 | \$25,739 | \$2,115 | \$289 | \$60 | \$100 | \$28,303 | \$339,636 |

FINANCIALS

Unit Mix & Trailing 12 Financial Performance

| # of Units | Unit Type | Unit(s) Rent | Total Monthly Rent | Unit(s) Yearly Rent | Monthly Water | Annual Water |
|------------|---------------|--------------|---------------------------|---------------------|---------------|---------------------|
| 1 | Studio | \$520 | \$520 | \$6,240 | \$5,920 | \$71,040 |
| 15 | 1 Bd./1 Ba. | \$540 | \$8,100 | \$97,200 | | |
| 50 | 2 Bd./1 Ba. | \$615 | \$30,750 | \$369,000 | | |
| 4 | 2 Bd./1 Ba. | \$601 | \$2,404 | \$28,848 | | |
| 1 | 2 Bd./1 Ba. | \$525 | \$525 | \$6,300 | | |
| 1 | 2 Bd./1 Ba. | \$594 | \$594 | \$7,128 | | |
| 1 | 2 Bd./1 Ba. | \$620 | \$620 | \$7,440 | Monthly Gas | Annual Gas |
| 28 | 3 Bd./1.5 Ba. | \$695 | \$19,460 | \$233,520 | \$405 | \$4,860 |
| 6 | 3 Bd./1.5 Ba. | \$815 | \$4,890 | \$58,680 | \$403 | \$4,000 |
| 3 | 3 Bd./1.5 Ba. | \$681 | \$2,043 | \$24,516 | | |
| 1 | 3 Bd./1.5 Ba. | \$700 | \$700 | \$8,400 | | |
| 1 | 3 Bd./1.5 Ba. | \$745 | \$745 | \$8,940 | | |
| 1 | 3 Bd./1.5 Ba. | \$801 | \$801 | \$9,612 | | |
| 10 | 4 Bd./2.5 Ba. | \$915 | \$9,150 | \$109,800 | | |
| 2 | 4 Bd./2.5 Ba. | \$889 | \$1,778 | \$21,336 | Monthly Pet | Annual Pet |
| 125 | | | \$83,080.00 | \$996,960.00 | \$300 | \$3,600 |

| Gross Potential Rent | Annual Pet Fee | Annual Water Fee | Annual Gas Fee | Net Rental Income |
|-----------------------------|-----------------------|-------------------------|-----------------------|-------------------|
| \$996,960 | \$3,600 | \$71,040 | \$4,860 | \$1,076,460 |

| Gross Scheduled Income - Current Rents | \$1,076,460 | % GSI | Expense Per Unit |
|---|-------------|--------|-------------------------|
| Vacancy & Credit Losses | \$100,000 | 9.29% | \$800 |
| Other Income | \$52,072 | 4.84% | \$416.58 |
| Adjusted Gross Income | \$1,028,532 | % AGI | |
| Payroll | \$131,522 | 12.79% | \$1,052.18 |
| Repairs & Maintenance | \$56,872 | 5.53% | \$454.98 |
| Lawn, Pest & Snow Removal | \$19,072 | 1.85% | \$152.57 |
| Administration & Legal | \$38,732 | 3.77% | \$309.86 |
| Insurance | \$20,676 | 2.01% | \$165.41 |
| Real Estate Taxes | \$37,758 | 3.67% | \$302.06 |
| Utilities | \$229,500 | 22.31% | \$1,836.00 |
| Advertising & Marketing | \$11,558 | 1.12% | \$92.46 |
| Unit Turnover | \$69,915 | 6.80% | \$559.32 |
| Management Fee | \$35,837 | 3.48% | \$286.70 |
| Total Expenses | \$651,441 | 63.34% | \$5,211.53 |
| Net Operating Income | \$377,091 | | |

Pro-Forma

Property Pro-Forma

| # of Units | Unit Type | Unit(s) SF | Market Rent | Total Monthly Rent | Unit(s) Yearly Rent | Price Per Sq. Ft. |
|------------|---------------|------------|-------------|-----------------------|------------------------|----------------------|
| 1 | Studio | 500 | \$550 | \$550 | \$6,600 | \$1.10 |
| 15 | 1 Bd./1 Ba. | 765 | \$600 | \$9,000 | \$108,000 | \$0.78 |
| 49 | 2 Bd./1 Ba. | 783 | \$650 | \$31,850 | \$382,200 | \$0.83 |
| 8 | 2 Bd./1 Ba. | 868 | \$700 | \$5,600 | \$67,200 | \$0.81 |
| 32 | 3 Bd./1.5 Ba. | 952 | \$750 | \$24,000 | \$288,000 | \$0.79 |
| 8 | 3 Bd./1.5 Ba. | 1335 | \$900 | \$7,200 | \$86,400 | \$0.67 |
| 12 | 4 Bd./2.5 Ba. | 1515 | \$1,000 | \$12,000 | \$144,000 | \$0.66 |
| 125 | | 116,610 | | \$90,200.00 | \$1,082,400.00 | \$0.77 |

| Gross Scheduled Income - Market Rent | \$1,082,400 | % GSI | Per Unit |
|--------------------------------------|-------------|--------|------------|
| Vacancy & Credit Losses | \$81,200 | 7.50% | \$650 |
| Other Income | \$125,000 | 11.55% | \$1,000.00 |
| Adjusted Gross Income | \$1,126,200 | % AGI | |
| Payroll | \$62,500 | 5.55% | \$500.00 |
| Repairs & Maintenance | \$93,750 | 8.32% | \$750.00 |
| Cleaning, Lawn, Pest & Snow Removal | \$34,375 | 3.05% | \$275.00 |
| Administration & Legal | \$12,500 | 1.11% | \$100.00 |
| Insurance | \$36,250 | 3.22% | \$290.00 |
| Real Estate Taxes | \$52,000 | 4.62% | \$416.00 |
| Utilities | \$200,000 | 17.76% | \$1,600.00 |
| Advertising & Marketing | \$9,000 | 0.80% | \$72.00 |
| Unit Turnover | \$50,000 | 4.44% | \$400.00 |
| Management Fee | \$33,800 | 3.00% | \$270.40 |
| Total Expenses | \$584,175 | 51.87% | \$4,673.40 |
| Net Operating Income | \$542,025 | | \$4,336.20 |

Sources of Information

All information outlined in this offering memorandum was obtained from a number of sources, including but not limited to the following:

- The Jackson County Assessor's Office and online databases
- The City of Kansas City, Missouri
- Loopnet, CoStar, and Multiple Listing Services (MLS)
- ✤ Market participants and property managers familiar with the market area
- Public records, surveys, and appraisals

This abbreviated offering memorandum was prepared by the Broker solely for the use of perspective purchasers of the property. Neither the Owner nor Broker makes any representation or warranty as to the completeness or the accuracy of the material contained in this offering memorandum. All information is based on surveys, public records and old appraisals.

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